



2018/19 ANNUAL REPORT



TABLE OF CONTENTS

Message From The Chair	1
Year in Review	2
Independence Seal	3
Market & Industry Overview	4
IBA Membership	6
Project Groups	8
Good Beer Week	10
Advocacy	11
IBA Board & Staff	12
With Many Thanks to Our Sponsors	13

INDEPENDENT BREWERS ASSOCIATION ANNUAL REPORT 2018-2019

Date of publication: 21 November 2019

Published by the Independent Brewers Association Limited ACN 154 036 307

Level 2, 306 Smith Street

Collingwood VIC 3066

Please note: IBA 2018-2019 annual financial report will be available for members for download from the IBA site.

DISCLAIMER

While due care has been taken to ensure the accuracy of all statements within this report, the Independent Brewers Association takes no responsibility for any loss or damage which a user of this publication or any third party may suffer or incur as a result of reliance on this publication.

MESSAGE FROM THE CHAIR

AS WE SPEND TIME REFLECTING ON THE YEAR BEHIND US AND WHERE THE INDEPENDENT BREWING INDUSTRY HAS GROWN TO, IT'S WORTH TAKING A MOMENT TO RECOGNISE WHY WE ARE ALL WORKING TOGETHER IN "ASSOCIATION".

The large brewers and beverage companies in this country have access to a vast amount of technical resources, they have a powerful seat at the table when it comes to advocacy, and they have well-resourced marketing programs and dominant distribution platforms.

Individually the Independent brewers in Australia do not have access to that level of resource and therefore we have committed to a membership organisation that develops a strong collective voice, and collaboratively develops and provides resources which its members could never access on their own.

We need to maintain the integrity of Independent beer on behalf of the hundreds of brewers who remain truly independent, and be focussed on supporting the small independent brewers who will benefit from that.

Therefore, this is the IBA's purpose:

“ To create a strong collective voice for independent brewers by building a community around us, which raises the bar and helps us survive and thrive. ”

STRONGER TOGETHER

The IBA provides a unified platform which is far more powerful than its members could ever hope to achieve on their own.

The IBA's success in its advocacy efforts at a Federal and State level has reinforced the collective strength we now represent as an industry.

Through initiatives such as the IBA Safe program, The IBA Report, Labelling Guidelines, Recall Guide, raising the awareness of our responsibilities under the ABAC advertising code, providing technical resources to assist in the improvements in beer quality, the launch of IBA Mash Ups and bringing Good Beer Week into the fold - we are working to raise the bar and build stronger and more professional businesses amongst our members.

The majority of independent brewers within the industry are businesses that are less than five years old. The IBA has a responsibility to help these businesses survive and thrive through their early years and go on to become sustainable and enduring brewers in their own right.

It has been another mammoth year for the IBA Board and team as we have been focused on building on the amazing momentum achieved by the previous members of the Board and team.



THANK YOU

On behalf of the membership I would like to thank Ben Kooyman, the previous Chair, along with the departed Directors (Dave Padden and Ben Kraus) and departing Director Will Tatchell, for their passion, commitment and service.

I would also like to thank the IBA Executive Team - Siobhan Kerin (Head of Events), Kate Paterson (Head of Industry Development) and Maryann Separovic (Head of Marketing) and the rest of the team and volunteers for their collective strength and resolve as we stay focussed on our purpose.

The current Board is highly engaged via our IBA Project Groups and along with a broader group of volunteers we are actively involved and focused on driving outcomes across - Quality, People, Technical, Consumer Engagement, Trade Engagement, Advocacy, Hospitality and Sustainability.

Jamie Cook
IBA Chairman

YEAR IN REVIEW

THE PAST YEAR HAS BEEN A BUSY TIME FOR OUR INDUSTRY AND OUR ASSOCIATION. WITH THE MERGER OF GOOD BEER WEEK IN EFFECT AND OUR PROJECT TEAMS COMING TOGETHER, STAFF AND VOLUNTEER MEMBERS KICKED INTO GEAR ROLLING OUT A NUMBER OF INITIATIVES AND EVENTS FOR OUR MEMBERS.

KEY EVENTS

SEP 2018

- Beer Labelling Guidelines launch

NOV 2018

- IBA/GBW merger

JAN 2019

- Project Groups launch

APR 2019

- Excise Change

MAY 2019

- Launch of Beer Recall Plan
- Launch of Mash Ups
- Good Beer Week

LABELLING GUIDELINES

IBA's Beer Labeling Guidelines were launched in Sept 2018 to help Australian Independent Brewers comply with beer labeling laws and to further our mission to have Quality Independent Beer Everywhere.

We spent months identifying the legal requirements and discussing the myths and misconceptions with members and stakeholders. The Guidelines were created in consultation with members and stakeholders, including The Alcohol Beverages Advertising Code Scheme (ABAC), Food Standards Australia and New Zealand (FSANZ) and DrinkWise, and we thank them for their contribution.

The Guidelines were distributed to members and is available to download from the website along with brief instructions for using the Guidelines, how to use the Logo Pack and a link to FAQs. They apply to packaged beer only (not draught beer), covering single unit (can/bottle), multi-pack and carton packaging.

MASH UPS

Earlier this year we rolled out our first series of IBA Mash Ups which are designed to provide frequent opportunities for members to learn from knowledgeable speakers, get the inside word on the latest industry news and just catch up for a beer.

For our first session we had the pleasure of having Dr Tom Shellhamer share his endless knowledge of hop science with more than 100 attendees. The first round took place in Brisbane, Sydney and Melbourne. We will continue to roll these out across the country depending on the availability of guest speakers and the interest from members in each region/city.

MERGER WITH GOOD BEER WEEK

After months of negotiations, Melbourne's Good Beer Week (GBW) joined forces with the IBA. This was a major coup for IBA to add Australia's most well-known and largest beer week to our events offering.

The merger extends the reach of the IBA into trade and consumer markets, supports the growth of GBW into its ninth year and brings complementary teams together.

As part of the merger, GBW Chair Kate Paterson is now IBA's Head of Industry Relations and GBW General Manager Siobhan Kerin took over the role of Head of Events for the IBA.

The merger also offers GBW the support of a wider team environment, the chance to deepen its relationships with the independent brewing sector and to develop new ways of showcasing innovation and excellence in Australian beer culture.

BEER RECALL PLAN

The IBA launched the Beer Recall Plan to cover what to do in a worst-case scenario. The IBA Beer Recall Plan and Beer Recall Information Pack was developed to make it easier for members to understand and meet these requirements, and to help members prepare their businesses in the event of a recall.

The recall plans were designed to protect the health and safety of consumers by ensuring that businesses are prepared to recall unsafe products quickly and at any time.

Our recall plan consists of two documents. The IBA Beer Recall Information Pack provides background information and a brief summary of recall requirements. The IBA Beer Recall Plan is a written plan that contains steps, checklists and templates of what to do in the event of a recall.

Our Quality project group will continue to work on a variety of resources for the benefit of our members, focusing on preventing situations that may lead to a recall in the first place.

INDEPENDENT SEAL

LAST MAY, THE IBA LAUNCHED ITS SEAL OF INDEPENDENCE AS AN IDENTIFIER TO ASSIST BEER DRINKERS NAVIGATE THE BEER CATEGORY AND HELP THEM SEEK OUT INDEPENDENT BEER. A YEAR ON, WE HAVE MADE SIGNIFICANT PROGRESS IN GROWING AWARENESS & UPTAKE OF THE SEAL ON PACKAGING AND ON-PREMISE.



Top image via Boodle Beasley in Hobart

SEAL ADOPTION

Our members have been gradually adopting the seal as stocks of packaging expire and new products are rolled out.

Around 58% of the independent beer being sold in Australia is now carrying the seal on its packaging or its marketing.

With that critical mass of Indie Beer under the seal we have now moved to the next phase of our Independent Seal program.

We are now set up to provide a Supporter Seal which can be used by retailers, bars, and pubs to highlight to their customers that they are supporters of Independent Beer. This will assist drinkers in making decisions around where they buy their beer.

The Supporter Seal will also be available to suppliers to the industry so they can highlight that they are supporters of Independent Beer. This will be useful for our members as they make decisions about who they choose to work with on the supply side of our industry.

AWARENESS OF INDEPENDENT BREWERS ASSOCIATION INDEPENDENCE SEAL



41%↑8
AWARENESS

2019 AUSTRALIAN CRAFT BEER SURVEY



GROWING AWARENESS & SUPPORT

According to the 2019 Beer Cartel survey of over 23,000 Australian craft beer drinkers, there was an 8% increase in awareness (YOY). With the efforts of campaigns such as Indie Beer Day and direct communication to consumers, we envision a further jump next year.

The survey also found that:

89%
are big supporters of independent craft beer.

Of those who are aware of the Seal,
58%
say it would have a moderate-to-large impact on their purchasing behaviour.*

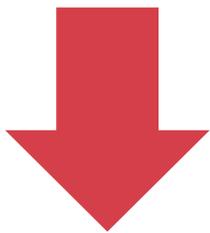
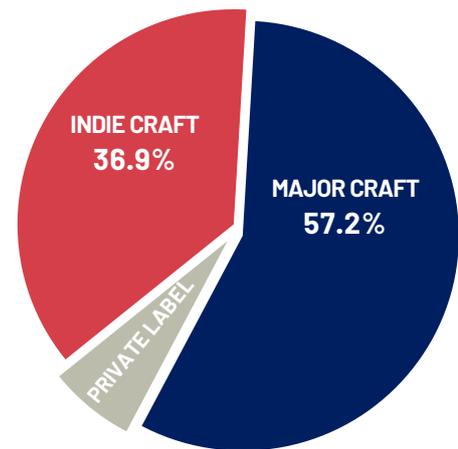
* Note: in 2018 "likelihood to influence" was asked rather than "actual influence" as breweries had only just begun using the seal on packaging.

MARKET & INDUSTRY OVERVIEW

ACCORDING TO A RECENT IRI STATE OF THE NATION REPORT INDEPENDENT BREWERS WAS IDENTIFIED AS A GROWING INDUSTRY, DRIVING GROWTH BEYOND THEIR SIZE. WITHIN CRAFT, IT IS INDEPENDENT CRAFT BEER THAT IS THE SHINING LIGHT, IN FACT SEVEN OUT OF THE TOP TEN CRAFT GROWTH BRANDS ARE INDEPENDENT BREWERIES.

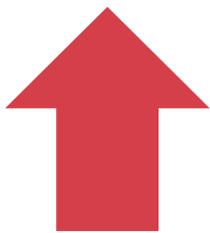
37%

Value share of craft beer



-1.5%

Total Australian Beer Market:
1.619 billion litres



5.9%

Share of total market volume

Back in 2011 when CBIA/IBA was first established Independent Brewers had just over 1% share of volume.



Australians spend one in every ten of their beer dollars on Indie Beer



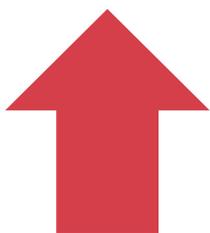
Indie

VS



Premium

40% better margin:
\$5 pot (375mL) vs average \$7 pot of premium beer



24%

Indie Beer growth

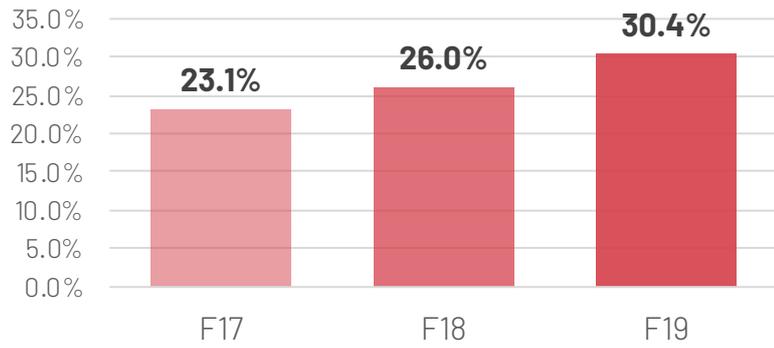
From F17 to F19

9.1%

Volume growth

Craft Beer continues to grow ahead of Beer Category with +9.1%* volume growth

INDIE CRAFT SHARE OF CRAFT VOLUME



98%

of craft category growth comes from independent craft (F19)

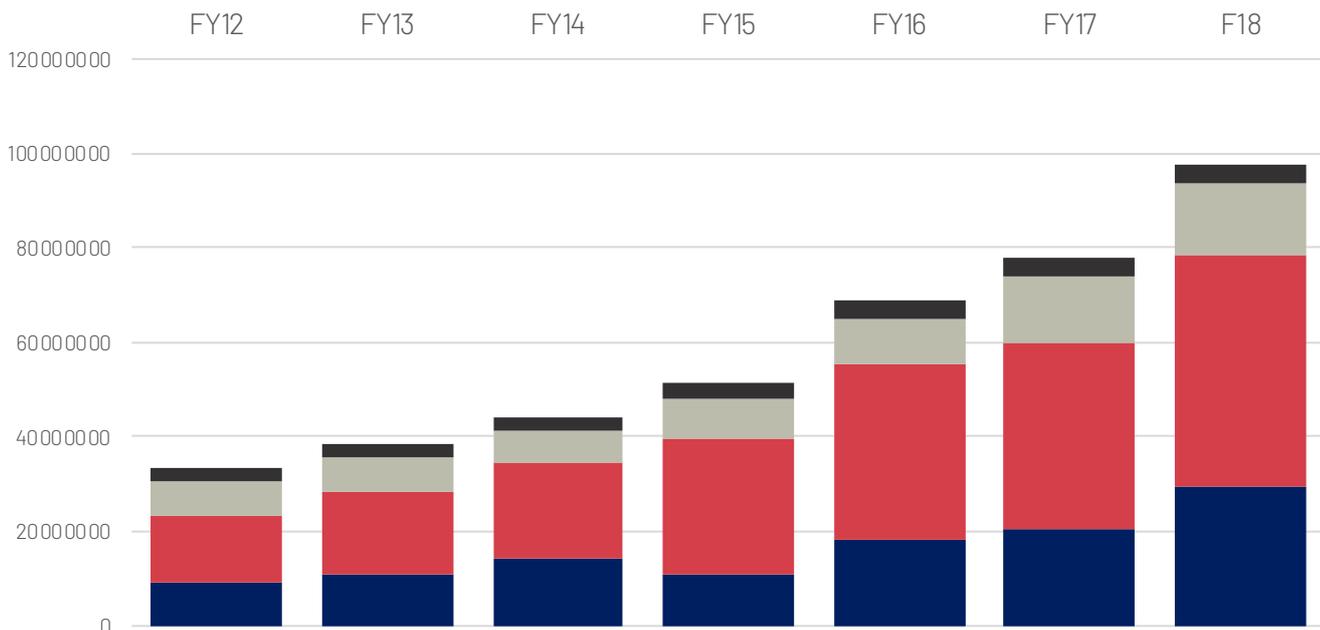


Of the 619 brewing "companies", 472 are excise paying entities



12.9% (+54) Vs previous year

INDEPENDENT BREWER PRODUCTION VOLUMES



■ d. More than 5,000,000 litres
 ■ c. 300,001-5,000,000 litres
■ b. 50,001 to 300,000 litres
 ■ a. Up to 50,000 litres

IBA MEMBERSHIP

INDIE BREWERS ARE GROWING FROM STRENGTH TO STRENGTH WITH MORE THAN 25% YEAR ON YEAR GROWTH WHILST LARGE BREWERS HAVE LITTLE OR NO GROWTH RELATIVE TO THE MARKET. WE'RE SEEING THIS GROWTH IN OUR COMMUNITY TOO WITH ALMOST 50 BREWERIES IN PLANNING MEMBERS REGISTERED ACROSS THE COUNTRY.



DEMAND FOR INDIE BEER

Australians are spending close to 10% of their beer money on Independent Beer. This strong growth is fuelled by long-term shifts in society driven by consumers' desire for authenticity, personal relationships, diversity of flavour, localism and true connection.

Our members are driving this growth in the market because they are aligned to what an increasing number of today's beer drinkers are looking for - beers brewed by small, independent and local brewers, and that's who the IBA genuinely represent.

To accommodate this growth and help fuel the demand for quality, independent beer everywhere, we've introduced the Associate Member (Trade) membership.

OUR MISSION: QUALITY INDEPENDENT BEER EVERYWHERE

This membership is available to pubs, bars, venues and bottle shops around the country. By enlisting the support of venues and retailers, we can directly engage consumers about what Certified Independent beer is. Coupled with the use of the Independent Seal, this can help shoppers easily identify independent beer and simplify the decision making at the point of purchase.

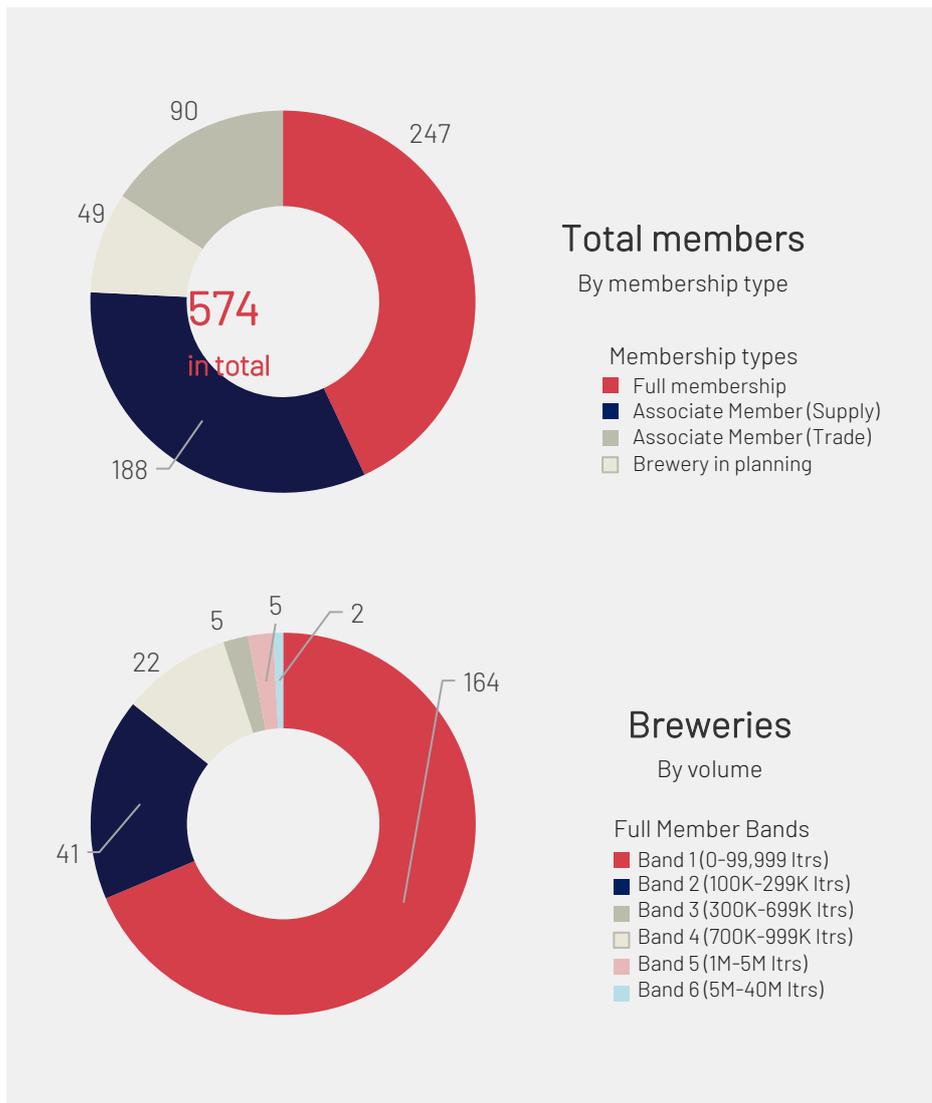
TYPES OF MEMBERSHIP

There are now four types of annual IBA memberships:

FULL MEMBERSHIP: open to all Australian Independent Brewers.
BREWERY IN PLANNING: offers most of the benefits of Full membership while brewery await their excise/wholesaler/ producer licences.

ASSOCIATE MEMBERSHIP (SUPPLY): available to all firms supplying or advising the Australian brewing industry.

NEW | ASSOCIATE MEMBERSHIP (TRADE): available to all bars, venues and bottle shops in Australia.



Breweries

By location



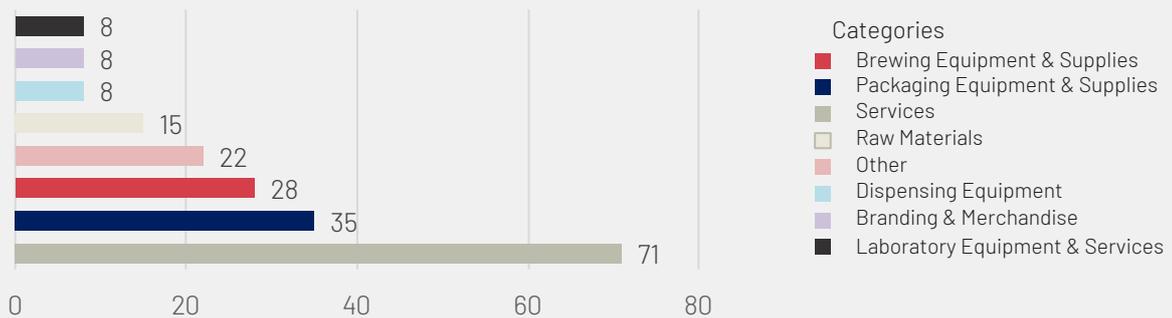
Breweries-in-planning

By location



Associate members

By category



PROJECT GROUPS

EARLIER THIS YEAR, SEVERAL PROJECT GROUPS WERE FORMED BY VOLUNTEER MEMBERS TO FOCUS ON SEVERAL KEY AREAS OF DEVELOPMENT: CONSUMER ENGAGEMENT, PEOPLE, QUALITY, ADVOCACY, TECHNICAL AND TRADE ENGAGEMENT. THESE GROUPS HAVE DELIVERED A VARIETY OF INITIATIVES TO SUPPORT US IN CREATING A STRONG COLLECTIVE AND THRIVING INDUSTRY.



CONSUMER ENGAGEMENT

The group is led by Dereck Hales and has been formed to develop a consumer focused action plan for the IBA which positions Indie Beer clearly in all stakeholders mind and drives action in support of the IBA and its members.

Key Outcomes:

- A clear campaign brief including an actionable timeline
- A suite of digital assets that can be rolled out and amplified by the IBA and its members
- Traditional PR into key media outlets in the lifestyle, F&B and business spaces
- Provide members with media kit resources for them to use with local media and influencers.
- Develop visual brand guidelines and instructions for the campaign and provide to members
- Extend PR campaign to seek to engage lifestyle, sports, financial, fashion, and travel media

TRADE ENGAGEMENT

The group is also led by Dereck Hales, and has been formed to develop a trade focused action plan for the IBA which positions Indie Beer clearly in all stakeholders mind and drives action in support of the IBA and its members.

Key Outcomes:

- Effective IBA Supporter guidelines including ambition for 'good' and 'great' outcomes with supporter designation
- Trade presenter for members including clear insights (on & off premise)
- IBA Trade Engagement Plan with timings for priority stakeholders including:
 - National retailers
 - Independent retailers
 - On Premise Groups
 - Independent on-premise locations
 - Alternate channels – airlines, festivals, stadiums, etc

ADVOCACY

The group is led by Pete Philip and the group's focus is to take the next steps in the push for a more contemporary excise regime which facilitates the development of the small independent brewers and to continue the work underway at a state level in both Qld and NSW whilst extending that into other states.

Key Outcomes:

- The Economic Impact of the Independent Brewing Industry
- Fair tax for independent beer
- Making Australia into the Asia-Pacific centre of excellence for brewing
- State-based industry development
- Fair access to markets and fairness in labelling mandates
- Creation of a new government body "Beer/Craft Beverage Australia"

PEOPLE

The group is led by Richard Adamson and the group's focus to develop a plan for the IBA, which will deliver some benefits to members on education, WH&S and wellbeing.

Key Outcomes:

- Cert IV in Artisan Fermented Products (Brewing) courses available in every state
- Federal Government assistance for Trainee/Apprentice brewers and their employers
- A guide for Brewers and their Employers seeking education (TAFE, IBD, Siebel etc)
- Regular Mash-Up Sessions across the country
- Maintenance of the IBASafe system
- Regular mental health forums and a guide for healthy workplaces (potential partnership with Heads Up).

QUALITY

The project group is led by Clare Clouting and the aim of the quality project group is to improve the safety and quality of beer across the independent beer sector through the provision of educational material, technical assistance and by working with the Indies technical group ensure that members have access to good quality feedback through the Indies competition.

Key Outcomes:

- Ensuring good quality, tangible feedback is provided to the participants of the Indies.
- The creation of the first of many quality and food safety factsheets which will be accessed by members through the website.
 - CO2 measurement – in line and in pack
 - Quality control in packaging
 - Grain management – key risks and understanding CofAs
 - Basic beer faults
- Promotion of BIRA – an industry, not for profit laboratory proficiency scheme aimed to increase the competence and accuracy of on-site brewing laboratories.
- The creation and roll out of further quality and food safety factsheets:
 - Food safety – A guide to risk assessment and HACCP in brewing
 - Basic microbiology and managing the associated risks
 - Implementing a sensory program
 - Vendor assurance and managing raw material risk
 - Lab equipment guide
- Convening of the project group to review learnings and feedback from BrewCon 2019 and finalise key priorities and strategy for the balance of the year.

TECHNICAL

The project group is comprised of brewing professionals with solid experience in judging beer competitions and includes – Jayne Lewis, Scott Hargrave, Richard Watkins, Shawn Sherlock, and Michael Capaldo.

The aim of the technical project group is to steer, guide and manage the annual Indies Awards to ensure they provide a relevant and useful benchmarking vehicle to further improve the quality of beer across the independent beer sector.

Key Outcomes:

- Deliver a new benchmark with the Indies Awards program in 2019
- Work with Quality Project Group to develop sensory education and training
- Ensuring good quality, tangible feedback is provided to the entrants of the Indies.
- Develop a key measure of Quality for each year's Indies – based on results (scores, medal tally etc)
- Develop a pathway for the development of experienced and qualified judges

SUSTAINABILITY

This group is James Perrin will be formed and will develop a sustainability plan for the IBA, which will deliver benefits to members on compliance, efficiencies, and environmental improvements.

Key Outcomes:

- Wastewater management and compliance guide for breweries
- Utilities tracking tool to allow brewers to determine their water, energy, and waste metrics
- Benchmarking guide using data collected from utilities tracking tool
- Best Practices guide to share knowledge between members
- Forum for exploring industry-wide sustainability initiatives with suppliers or other stakeholders
- Guide to navigating container deposit legislation in each state/territory



HOSPITALITY

The group is led by Justin Joiner and will provide insight and guidance on a variety of areas of hospitality operations. The idea being that many great brewers have little idea how to set up and run a hospitality venue, yet it is critical to most small breweries' business.

Key Outcomes:

- Finance – A best practise guide to setting up a hospitality space in a brewery from a financial perspective – financial benchmarks / separation from the wholesale business, excise tax implications and management
- People – A guide for employing hospitality staff – wage awards, visas, role descriptions, performance management etc
- Training – a list of hospitality training providers and relevant courses in each state.
- Kitchen / restaurant operations – best practices guide to food safety, chef recruitment and training.
- Licensing, permits & compliance – a guide to navigating each state's licensing laws

GOOD BEER WEEK

GOOD BEER WEEK IS AUSTRALIA'S MOST PREMIERE AND LARGEST BEER WEEK HAVING LAUNCHED IN 2011. FOR THE FOURTH YEAR RUNNING, IT HAS TAKEN OUT THE TOP PRIZE AS AUSTRALIA'S BEST WEEK IN THE ANNUAL BEER CARTEL SURVEY.



GALA SHOWCASE

In mid-March, Good Beer Week kicked off festivities with the annual Gala Showcase launching the GBW19 official Program.

The Showcase is held in the heart of the city at Federation Squares with 30 breweries in attendance along with 1900+ beer loving Melbournians.

Close to 2000 tickets were sold across 3 sessions which grants attendees tokens to sample various beers, a food voucher and entry to a masterclass.

Crystal Healing from Sailor's Grave took out the People's Choice Award.



GBW19

Our 9th Good Beer Week was the biggest to date with 300+ events and the highest amount of consumer tickets sold with 10K+ sales and box office for consumer events exceeding \$425K.

There were a number of sponsor activations including Festival Hub (Beer DeLuxe coming on board for the fifth time to host), which included a GBW Tasting Paddle featuring Bridge Road, Boatrocker, Modus Operandi and Balter. We also set up two education satellite hubs with Beer School and Beer University.

International guests included brewer from Lervig (Norway), Deschutes (USA), New Belgium (USA), Mahrs (Germany), Stone Brewing (USA and The Bruery (USA).



ADVOCACY

LAST YEAR THE IBA SUCCESSFULLY LOBBIED THE FEDERAL GOVERNMENT FOR AN INCREASE TO THE ALCOHOL EXCISE REFUND CAP FROM \$30,000 TO \$100,000, AS WELL AS AN EXTENSION OF THE CONCESSIONAL DRAUGHT BEER EXCISE RATE TO KEGS OF 8 LITRES



EXCISE CHANGES

The IBA and its members welcomed the changes made to excise after the passing of the Treasury Laws Amendment (2019 Measures No.1) Bill 2019 through the House of Representatives.

The increase in the available excise refund both relieves the burden on smaller artisanal brewers and provides producers with up to \$70,000 more capital to invest in people, plant and equipment. This removes barriers for growth and provides avenues for reinvestment in the sector.

The extension of the concessional rates to beer kegs under 48 litres removes the disincentive for brewers to use smaller kegs. This will have a positive effect on the industry and will be welcomed by both Independent Brewers and on-premise supporters.

This allows on-premise venues – including brewers with taprooms – to diversify their offerings by increasing the beers available on tap. This will both assist artisanal producers who wish to experiment and innovate, as well as increasing consumer exposure to different styles of beer.

After years of hard work from the IBA, the Federal Government increased the excise rebate to brewers from \$30,000 to \$100,000 per year which will come into effect on July 1 this year. That's another \$70,000 going to our members every year to help fund the growth and development of your businesses.

SUPPORT FROM NSW PARLIAMENT

The IBA secured both the New South Wales Liberal-National government and the Labor Opposition support and they have both agreed to support independent brewers in New South Wales in the lead up to the election in March.

The IBA lobbied for a Memorandum of Understanding, asking the government to agree to support the independent brewing industry in NSW.

In a letter to the IBA, Minister Niall Blair said that if re-elected, the Liberal-National government will work with the IBA on a suite of initiatives through the NSW Department of Industry.

This targeted support will incorporate initiatives through the Food and Wine Tourism Strategy and Action Plan and the NSW Food and Beverage Manufacturing Industry Development Strategy. Part of this will be a sector capability profile to provide basic economic information about the contribution of independent brewing to the NSW economy.

Shadow Minister John Graham agreed that, if elected, the Labor government would sign a Memorandum of Understanding agreeing to work with the IBA on a variety of initiatives.

These initiatives include an agreement to implement an Independent Brewing Strategy, support for export market development, promoting the industry through a regional food and beverage tourism strategy and promoting NSW beer at government functions.

IBA BOARD & STAFF

THANKS TO THE IBA BOARD,
STAFF AND VOLUNTEERS WHO
WORKED TIRELESSLY TO MAKE
2018-2019 SUCH A SUCCESS.

THE IBA BOARD

Chairman
Jamie Cook
Founder
Stone & Wood
Byron Bay
NSW



Treasurer
David Kitchen
Founder
Ballistic Beer Co
Salisbury
QLD



Director
Richard Adamson
Founder
Young Henrys
Newton
NSW



Director
Dereck Hales
Founder
Bad Shepherd
Cheltenham
VIC



THE IBA STAFF

Kate Paterson
Head of Industry Development

Siobhan Kerin
Head of Events

Maryann Separovic
Head of Marketing

Jason Sommers
Event Coordinator

Luke Robertson
Content Producer/Program Manager

Anna Reissig
Marketing and Membership Coordinator

Director
Peter Philip
Founder
Wayward
Brewing
Camperdown
NSW



Director
Will Tatchell
Founder
Van Dieman
Brewing
Evandale
TAS



WITH MANY THANKS TO OUR SPONSORS

IBA PRINCIPAL PARTNERS



GOOD BEER WEEK

MAJOR PARTNER

Cryer Malt

INDUSTRY PARTNERS

Australian International Beer Awards, Great Australasian Beer Spectacular

VENUE PARTNERS

Beer Deluxe, The Duke, Whisky Alemt, The Windsor

EDUCATION PARTNERS

Boatrockers Brewers & Distillers, Little Creatures

FESTIVAL BREWERIES

Bridge Road Breweries, Modus Operandi, Balter, Boatrockers Brewers & Distillers, Rastal

TRAVEL PARTNERS

Urban Adventures, Fraser Place

PRINTING PARTNER

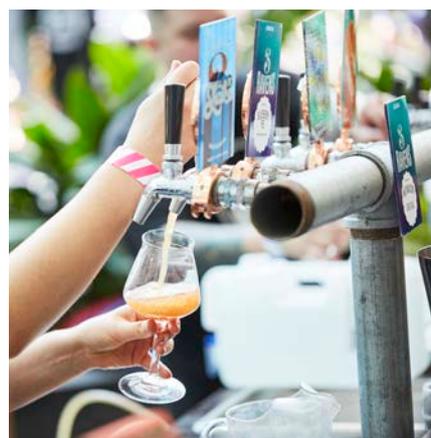
Finsbury Green

MEDIA PARTNERS

Triple RRR, The Crafty Pint, Froth, Brew News

MARKETING PARTNERS

Zilla & Brook, Plakkit, Totem Marketing, Multi-color Global Label Solutions, Made with Moxie, Evan Evans, We make apps, Kickerberry



REFERENCES BY PAGE

Independence Seal

Beer Cartel, *2019 Australian Craft Beer Survey*
(17 October 2019)

Market & Industry Overview

Beer Cartel, *2019 Australian Craft Beer Survey*
(17 October 2019)

Australian Liquor Stores Association, *ALSA IRI State of the Industry Report* (March 2018) Australian Taxation Office (data as at June 2018)

IRI AZTEC July 2019



Independent Brewers Association Limited ACN 154 036 307
Level 2, 306 Smith Street
Collingwood VIC 3066

This report is available online at iba.org.au

 @IndieBrewers
 @IndieBrewers
 @IndieBrewers